

2014 FARM STATISTICS SURVEY

						2013	2012
		0-2500su	2500-5000su	5000-10000su	over 10000su	SOUTHLAND	SOUTHLAND
						Average	Average
AREA						Average	Average
Total Farm	(Ha)	181.79	349.51	923.03	2503.00	526.83	486.96
Effective Farm	(Ha)	158.64	310.30	802.76	2170.25	460.55	428.53
Cropping	(Ha)	62.00	45.71	-	-	50.60	51.33
STOCK UNITS CARRIED							
Total Units		1723	3414	7324	15733	4269	4040
Stock Units Per Hectare		11.35	11.50	9.87	8.27	10.97	11.09
PRODUCTION ANALYSIS							
CATTLE	Calving Percentage (%)	98.00	79.20	82.71	81.70	83.27	83.68
	Overall Death Rate	3.31	2.62	3.16	3.97	3.06	3.82
	Number Sold	55	94	157	310	118	104
	Average Price (\$)	1020.59	952.84	974.33	860.25	967.57	922.76
CROPS	Yield in Tonnes	594	399	-	-	464	443
	Yield per Hectare (T)	9.02	6.92	-	-	7.62	7.81
	Price per Tonne (\$)	512	398	-	-	436	383
DEER	Fawning Percentage	88.63	81.61	79.30	73.20	82.17	86.75
	Overall Death Rate (%)	1.40	2.86	2.37	3.75	2.55	3.44
	Numbers Sold	198	265	147	309	235	223
	Average Price (\$)	446.93	355.73	367.60	330.66	375.19	413.52
SHEEP	Lambs Tailed	1959	3451	6984	13360	4196	3962
	Lambing Percentage (%)	138.40	137.62	138.08	134.87	137.78	137.60
	Overall Death Rate	4.85	5.39	6.20	5.77	5.36	6.46
	Number of Lambs Sold	1688	2841	5505	10238	3388	3154
	Average Lamb Price (\$)	99.03	94.30	96.75	91.32	96.15	85.32
	Wool - Total kg	8582	16380	31220	64738	19437	19277
	- Per Stock Unit (Kg)	5.31	5.53	5.14	5.40	5.38	5.70
- Av Price Per kg (\$)	3.61	3.37	4.05	3.73	3.59	2.91	
FINANCIAL ANALYSIS							
Per Hectare							
	Gross Income	1590.20	1406.82	1128.23	951.43	1396.72	1240.72
	Less Working Expenses	792.76	751.70	619.89	523.25	729.71	703.46
	NET FARMING SURPLUS	797.44	655.12	508.34	428.18	667.01	537.26
Per Livestock Unit							
	Income per Cattle Unit	142.65	151.79	107.20	87.60	131.57	127.35
	Income per Crops Unit	344.49	200.82	-	-	243.92	208.73
	Income per Deer Unit	151.80	126.24	65.08	77.13	119.28	107.18
	Income per Sheep Unit	135.92	125.77	117.24	117.10	127.30	112.35
	GROSS INCOME PER STOCK UNIT	142.50	123.45	113.42	109.79	127.72	112.45
	Less Working Expenses	71.67	65.70	62.64	61.45	67.05	63.96
	NET FARMING SURPLUS	70.83	57.75	50.78	48.34	60.67	48.49
EXPENSE ANALYSIS (\$/Stock Unit)							
FARM WORKING EXPENSES							
	Animal Health	5.95	6.05	5.58	5.37	5.89	5.77
	Contracting & Cultivation	2.93	2.49	2.15	4.02	2.70	2.44
	Cropping Expenses	0.20	0.43	-	-	0.36	0.33
	Fertiliser & Lime	14.70	13.16	11.93	12.55	13.47	11.82
	Cartage & Spreading	3.15	3.01	3.72	2.37	3.13	3.06
	Stock Feed	5.68	5.63	3.89	3.82	5.25	5.22
	Fuel & Oil	5.90	4.97	3.94	3.35	5.03	5.00
	Repairs & Maintenance	7.12	6.17	6.93	5.37	6.58	7.04
	Shearing	6.12	6.89	7.42	6.71	6.71	6.38
	Wages	9.82	6.86	7.24	8.90	7.93	7.23
	Vehicle	4.41	3.38	2.51	2.54	3.55	3.73
	Other Expenses	10.55	8.62	8.23	7.53	9.17	8.90
	TOTAL FARM WORKING EXPENSES	71.67	65.70	62.64	61.45	67.05	63.96
DEBT SERVICING (\$/Stock Unit)							
	Interest	11.26	11.29	16.53	18.27	12.65	13.24
	Principal	6.22	6.31	7.81	17.74	7.00	4.87
	Rent	17.54	11.86	5.00	0.53	13.30	14.00
	TOTAL DEBT SERVICING	15.05	14.54	17.74	19.79	15.63	18.41
	RATES AND INSURANCE	7.92	5.52	4.00	3.25	5.98	6.39
	DEPRECIATION	9.87	7.63	6.84	5.05	8.12	8.41
OTHER EXPENDITURE							
	Taxation	19,650	21,973	30,303	45,337	24,059	36,380
	Life and Health Insurance	3,980	5,017	5,219	7,453	4,842	5,123
	Personal Expenses	51,084	60,004	73,580	95,902	61,421	64,899
	TOTAL OTHER EXPENDITURE	74,714	86,995	109,102	148,692	90,322	106,402
	NET CAPITAL EXPENDITURE	17,408	47,428	62,300	94,499	42,259	51,245

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AREA								
Total Farm	(Ha)	181.79	349.51	923.03	2503.00	526.83	486.96	470.59
Effective Farm	(Ha)	158.64	310.30	802.76	2170.25	460.55	428.53	417.72
Cropping	(Ha)	62.00	45.71	-	-	50.60	51.33	63.00
STOCK UNITS CARRIED								
Total Units		1723	3414	7324	15733	4269	4040	3896
Stock Units Per Hectare		11.35	11.50	9.87	8.27	10.97	11.09	11.08
PRODUCTION ANALYSIS								
CATTLE	Calving Percentage (%)	98.00	79.20	82.71	81.70	83.27	83.68	75.96
	Overall Death Rate	3.31	2.62	3.16	3.97	3.06	3.82	3.41
	Number Sold	55	94	157	310	118	104	108
	Average Price (\$)	1020.59	952.84	974.33	860.25	967.57	922.76	904.35
CROPS	Yield in Tonnes	594	399	-	-	464	443	532
	Yield per Hectare (T)	9.02	6.92	-	-	7.62	7.81	6.94
	Price per Tonne (\$)	512	398	-	-	436	383	323
DEER	Fawning Percentage	88.63	81.61	79.30	73.20	82.17	86.75	83.18
	Overall Death Rate (%)	1.40	2.86	2.37	3.75	2.55	3.44	3.15
	Numbers Sold	198	265	147	309	235	223	199
	Average Price (\$)	446.93	355.73	367.60	330.66	375.19	413.52	377.59
SHEEP	Lambs Tailed	1959	3451	6984	13360	4196	3962	3357
	Lambing Percentage (%)	138.40	137.62	138.08	134.87	137.78	137.60	122.84
	Overall Death Rate	4.85	5.39	6.20	5.77	5.36	6.46	6.73
	Number of Lambs Sold	1688	2841	5505	10238	3388	3154	2829
	Average Lamb Price (\$)	99.03	94.30	96.75	91.32	96.15	85.32	109.31
	Wool - Total kg	8582	16380	31220	64738	19437	19277	17469
	- Per Stock Unit (Kg)	5.31	5.53	5.14	5.40	5.38	5.70	5.32
- Av Price Per kg (\$)	3.61	3.37	4.05	3.73	3.59	2.91	3.71	
FINANCIAL ANALYSIS								
Per Hectare								
	Gross Income	1590.20	1406.82	1128.23	951.43	1396.72	1240.72	1300.30
	Less Working Expenses	792.76	751.70	619.89	523.25	729.71	703.46	647.75
	NET FARMING SURPLUS	797.44	655.12	508.34	428.18	667.01	537.26	652.55
Per Livestock Unit								
	Income per Cattle Unit	142.65	151.79	107.20	87.60	131.57	127.35	114.79
	Income per Crops Unit	344.49	200.82	-	-	243.92	208.73	199.83
	Income per Deer Unit	151.80	126.24	65.08	77.13	119.28	107.18	86.10
	Income per Sheep Unit	135.92	125.77	117.24	117.10	127.30	112.35	119.10
	GROSS INCOME PER STOCK UNIT	142.50	123.45	113.42	109.79	127.72	112.45	118.13
	Less Working Expenses	71.67	65.70	62.64	61.45	67.05	63.96	60.07
	NET FARMING SURPLUS	70.83	57.75	50.78	48.34	60.67	48.49	58.06
EXPENSE ANALYSIS (\$/Stock Unit)								
FARM WORKING EXPENSES								
	Animal Health	5.95	6.05	5.58	5.37	5.89	5.77	5.14
	Contracting & Cultivation	2.93	2.49	2.15	4.02	2.70	2.44	2.20
	Cropping Expenses	0.20	0.43	-	-	0.36	0.33	0.47
	Fertiliser & Lime	14.70	13.16	11.93	12.55	13.47	11.82	11.98
	Cartage & Spreading	3.15	3.01	3.72	2.37	3.13	3.06	3.27
	Stock Feed	5.68	5.63	3.89	3.82	5.25	5.22	4.75
	Fuel & Oil	5.90	4.97	3.94	3.35	5.03	5.00	4.64
	Repairs & Maintenance	7.12	6.17	6.93	5.37	6.58	7.04	7.53
	Shearing	6.12	6.89	7.42	6.71	6.71	6.38	5.80
	Wages	9.82	6.86	7.24	8.90	7.93	7.23	6.13
	Vehicle	4.41	3.38	2.51	2.54	3.55	3.73	3.52
	Other Expenses	10.55	8.62	8.23	7.53	9.17	8.90	6.64
	TOTAL FARM WORKING EXPENSES	71.67	65.70	62.64	61.45	67.05	63.96	60.07
DEBT SERVICING (\$/Stock Unit)								
	Interest	11.26	11.29	16.53	18.27	12.65	13.24	13.22
	Principal	6.22	6.31	7.81	17.74	7.00	4.87	4.53
	Rent	17.54	11.86	5.00	0.53	13.30	14.00	9.94
	TOTAL DEBT SERVICING	15.05	14.54	17.74	19.79	15.63	18.41	16.12
	RATES AND INSURANCE	7.92	5.52	4.00	3.25	5.98	6.39	5.58
	DEPRECIATION	9.87	7.63	6.84	5.05	8.12	8.41	9.02
OTHER EXPENDITURE								
	Taxation	19,650	21,973	30,303	45,337	24,059	36,380	14,512
	Life and Health Insurance	3,980	5,017	5,219	7,453	4,842	5,123	4,380
	Personal Expenses	51,084	60,004	73,580	95,902	61,421	64,899	56,386
	TOTAL OTHER EXPENDITURE	74,714	86,995	109,102	148,692	90,322	106,402	75,278
	NET CAPITAL EXPENDITURE	17,408	47,428	62,300	94,499	42,259	51,245	33,432